

Message Text

UNCLASSIFIED

PAGE 01 JIDDA 06728 020949Z

53

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 011545Z OCT 75
FM AMEMBASSY JIDDA
TO USDOC
INFO SECSTATE WASHDC 2566

UNCLAS JIDDA 6728

E.O. 11652: N/A
TAGS: BTIO, SA
SUBJECT: TRADE AND INVESTMENT OPPORTUNITY, SALARY TRADING
ESTABLISHMENT

REFS: A. JIDDA 5931 B. STATE 220617

1. MR. LAHHAM RECENTLY RETURNED TO JIDDA AFTER VIEWING
PRE-FAB CONSTRUCTIN AND TALKING WITH VARIOUS FIRMS IN
FRANCE AND SWEDEN. HE WAS IMPRESSED WITH LIST ASSEMBLED
BY COMMERCE, AND IS MOST ANXIOUS TO MEET WITH AS MANY
U.S. FIRMS AS POSSIBLE.

2. REVISED SCHEDULE SHOWS MR. LAHHAM AND MR. SULEIMAN
ARRIVING IN U.S. OCTOBER 19. MR. SULEIMAN WILL LEAVE
U.S. OCTOBER 26, WHILE LAHHAM WILL STAY 3 MORE DAYS.
MR. LAHHAM ADVISED TO GO INITALLY TO WASHINGTON. HE
PREFERS TO MEET WITH ALL INTERESTED FIRMS THERE, AND AFTER
SEPARATING THE WHEAT FROM THE CHAFF, GO TO WHATEVER
CITIES, PREFERABLY EAST OF THE MISSISSIPPI, WHICH HAVE
EXAMPLES OF A FIRM'S WORK.

3. ACTION CAGNE: PLEASE CONVEY MR. LAHHAM'S PREFERENCE
TO INTERESTED FIRMS. HIS TIME IN U.S. IS SHORT, ALTHOUGH
ANY U.S. FIRM INTERESTED IN PARTICIPATING IN PRE-FAB
HOUSING MARKET IN SAUDI ARABIA WOULD BE XWELL ADVISED TO
TALK WITH THESE REPRESENTATIVES OF THE SULEIMAN GROUP.

4. CABLE WILL FOLLOW SHORTLY AFTER FURTHER CONSULTATION
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WITH LAHHAM.

AKINS

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NNN

Message Attributes

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